

Registration No: 202101041577 (1441877-P) (Incorporated in Malaysia)

# INTERIM FINANCIAL REPORT FOR THE SECOND QUARTER ENDED 30 SEPTEMBER 2023

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(Incorporated in Malaysia)

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT AND LOSS AND OTHER COMPREHENSIVE INCOME (1) FOR THE PERIOD ENDED 30 SEPTEMBER 2023

|  | Individua    | al Quarter                   | Cumulati     | ive Period                      |
|--|--------------|------------------------------|--------------|---------------------------------|
|  | Current Year | Preceding Year Corresponding | Current Year | Preceding Year<br>Corresponding |
|  | Quarter      | Quarter                      | Year-To-Date | Year-To-Date                    |
|  | 30.09.2023   | 30.09.2022                   | 30.09.2023   | 30.09.2022                      |
|  | RM'000       | RM'000                       | RM'000       | RM'000                          |
| Revenue  | 63,347       | 48,598                       | 106,793      | 95,033                          |
| Cost of sales  | (53,387)     | (39,980)                     | (88,871)     | (78,512)                        |
| Gross profit ("GP")  | 9,960        | 8,618                        | 17,922       | 16,521                          |
| Other income   | 99           | 38                           | 545          | 76                              |
| Administrative expenses  | (2,250)      | (1,675)                      | (4,181)      | (3,272)                         |
| Selling and distribution expenses                                  | (81)         | (28)                         | (119)        | (50)                            |
| Other operating expenses   | (396)        | (612)                        | (683)        | (1,186)                         |
| Operating profit   | 7,332        | 6,341                        | 13,484       | 12,089                          |
| Finance income   | 236          | 18                           | 413          | 23                              |
| Finance costs  | (13)         | (299)                        | (31)         | (558)                           |
| Profit before taxation ("PBT")                                     | 7,555        | 6,060                        | 13,866       | 11,554                          |
| Taxation B5  | (1,885)      | (1,411)                      | (3,406)      | (2,650)                         |
| Net profit/ Total comprehensive income for the period              | 5,670        | 4,649                        | 10,460       | 8,904                           |
| income for the period  | 3,070        | 4,049                        | 10,400       | 6,904                           |
| Net profit/ Total comprehensive income for the period attributable |              |                              |              |                                 |
| to:  |              |                              |              |                                 |
| Owners of the Company  | 5,670        | 4,649                        | 10,460       | 8,904                           |
| Basic earnings per share   |              |                              |              |                                 |
| (" <b>EPS</b> ") (sen) <sup>(2)</sup> B11                          | 1.26         | 1.22                         | 2.32         | 2.33                            |

### Notes:-

- (1) The basis of preparation of the above Unaudited Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income are detailed in Note A1 and should be read in conjunction with the Group's Audited Financial Statements for the financial year ended 31 March 2023 as disclosed in the Annual Report and the accompanying explanatory notes attached to this interim financial report.
- (2) Basic EPS is calculated based on the Company's share capital of 450,000,000 ordinary shares after the Company was listed on the ACE Market of Bursa Malaysia Securities Berhad ("**Bursa Securities**") on 26 October 2022 (30 September 2022: 382,500,000 ordinary shares).

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# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION $^{(1)}$ AS AT 30 SEPTEMBER 2023

|   | Unaudited<br>As at 30.09.2023<br>RM'000 | Audited<br>As at 31.03.2023<br>RM'000 |
|---|---|---------------------------------------|
| ASSETS                                      |   |                                       |
| Non-current assets                          |   |                                       |
| Property, plant and equipment               | 35,715                                  | 37,024                                |
| Right-of-use asset                          | 469                                     | 204                                   |
| Intangible assets                           | 3,846                                   | 4,480                                 |
| Total non-current assets                    | 40,030                                  | 41,708                                |
| Current assets                              |   |                                       |
| Inventories                                 | 49,316                                  | 53,736                                |
| Trade receivables                           | 16,271                                  | 21,598                                |
| Other receivables, deposits and prepayments | 7,911                                   | 3,719                                 |
| Other investments                           | 161                                     | 129                                   |
| Cash and bank balances                      | 64,350                                  | 54,967                                |
| Total current assets                        | 138,009                                 | 134,149                               |
| TOTAL ASSETS                                | 178,039                                 | 175,857                               |
| EQUITY AND LIABILITIES                      |   |                                       |
| EQUITY                                      | 127.020                                 | 107.000                               |
| Share capital                               | 127,029                                 | 127,029                               |
| Merger deficit                              | (85,789)                                | (85,789)                              |
| Retained earnings                           | 101,410                                 | 95,450                                |
| Total equity                                | 142,650                                 | 136,690                               |
| LIABILITIES                                 |   |                                       |
| Non-current liabilities Borrowings          | 10 204                                  | 10,863                                |
| Lease liability                             | 10,204<br>263                           | 10,863                                |
| Deferred tax liabilities                    | 3,369                                   | 2,981                                 |
| Total non-current liabilities               | 13,836                                  | 13,967                                |
| Total non-current natimites                 |   | 13,707                                |
| Current liabilities                         |   |                                       |
| Trade payables                              | 14,894                                  | 15,287                                |
| Other payables and accruals                 | 4,093                                   | 6,800                                 |
| Borrowings                                  | 1,317                                   | 2,408                                 |
| Lease liability                             | 65                                      | 27                                    |
| Tax payable                                 | 1,184                                   | 678                                   |
| Total current liabilities                   | 21,553                                  | 25,200                                |
| Total liabilities                           | 35,389                                  | 39,167                                |
| TOTAL EQUITY AND LIABILITIES                | 178,039                                 | 175,857                               |

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Unaudited As at 30.09.2023 RM'000 Audited As at 31.03.2023 RM'000

Net assets per ordinary share attributable to owners of the Company (RM) (2)

0.32

0.30

#### **Notes:-**

- (1) The basis of preparation of the above Unaudited Condensed Consolidated Statements of Financial Position are detailed in Note A1 and should be read in conjunction with the Group's Audited Financial Statements for the financial year ended 31 March 2023 as disclosed in the Annual Report and the accompanying explanatory notes attached to this interim financial report.
- (2) Net assets per share is calculated based on the Company's share capital of 450,000,000 ordinary shares after the Company was listed on the ACE Market of Bursa Securities on 26 October 2022.

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# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (1) FOR THE PERIOD ENDED 30 SEPTEMBER 2023

|   | Attributable to owners of the parent |                             |                                |                        |  |
|---|--------------------------------------|-----------------------------|--------------------------------|------------------------|--|
|   | Non-Distri                           | Non-Distributable           |                                |                        |  |
|   | Share Capital<br>RM'000              | Merger<br>Deficit<br>RM'000 | Retained<br>Earnings<br>RM'000 | Total Equity<br>RM'000 |  |
| 6 months ended 30 September 2023                  |                                      |                             |                                |                        |  |
| At 1 April 2023 (Audited)                         | 127,029                              | (85,789)                    | 95,450                         | 136,690                |  |
| Dividend paid                                     | -                                    | -                           | (4,500)                        | (4,500)                |  |
| Profit/ Total comprehensive income for the period | -                                    | -                           | 10,460                         | 10,460                 |  |
| At 30 September 2023 (Unaudited)                  | 127,029                              | (85,789)                    | 101,410                        | 142,650                |  |

|   | Attributable to owners of the parent |                             |                                |                        |  |
|---|--------------------------------------|-----------------------------|--------------------------------|------------------------|--|
|   | Non-Distri                           | Non-Distributable           |                                |                        |  |
|   | Share Capital<br>RM'000              | Merger<br>Deficit<br>RM'000 | Retained<br>Earnings<br>RM'000 | Total Equity<br>RM'000 |  |
| 6 months ended 30 September 2022<br>At 1 April 2022 (Audited) | *(2)                                 | -                           | (7)                            | (7)                    |  |
| Consideration for acquisition of subsidiary                   | 93,789                               | (85,789)                    | 85,441                         | 93,441                 |  |
| Dividend paid   | -                                    | -                           | (4,000)                        | (4,000)                |  |
| Profit/ Total comprehensive income for the period             | -                                    | -                           | 8,904                          | 8,904                  |  |
| At 30 September 2022 (Unaudited)                              | 93,789                               | (85,789)                    | 90,338                         | 98,338                 |  |

# Notes:-

- (1) The basis of preparation of the above Unaudited Condensed Consolidated Statements of Changes in Equity are detailed in Note A1 and should be read in conjunction with the Group's Audited Financial Statements for the financial year ended 31 March 2023 as disclosed in the Annual Report and the accompanying explanatory notes attached to this interim financial report.
- (2) \* Denotes less than RM1,000.

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# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS $^{(1)}$ FOR THE PERIOD ENDED 30 SEPTEMBER 2023

|  | Current                              | Preceding Year<br>Corresponding      |
|--|--------------------------------------|--------------------------------------|
|  | Year-To-Date<br>30.09.2023<br>RM'000 | Year-To-Date<br>30.09.2022<br>RM'000 |
| CASH FLOWS FROM OPERATING ACTIVITIES                           | 12.000                               | 11.554                               |
| PBT  | 13,866                               | 11,554                               |
| Adjustments for:-  |                                      |                                      |
| Amortisation of intangible assets                              | 634                                  | 581                                  |
| Depreciation of property, plant and equipment                  | 1,410                                | 1,471                                |
| Depreciation of right-of-use asset                             | 36                                   | -                                    |
| Dividend income  | (4)                                  | (3)                                  |
| Fair value adjustment on other investments                     | (32)                                 | 30                                   |
| Net (gain) / loss on disposal of property, plant and equipment | 96                                   | -                                    |
| Interest expenses  | 31                                   | 558                                  |
| Interest income  | (413)                                | (23)                                 |
| Operating profit before working capital changes                | 15,624                               | 14,168                               |
| Changes in working capital:-                                   |                                      |                                      |
| Inventories  | 4,420                                | (1,634)                              |
| Receivables  | 1,135                                | (2,131)                              |
| Payables   | (3,100)                              | 2,250                                |
| Trust receipts   | (1,091)                              | -                                    |
| Cash generated from operations                                 | 16,988                               | 12,653                               |
| Income tax paid, net of refund                                 | (2,512)                              | (1,768)                              |
| Interest received  | 413                                  | 23                                   |
| Interest paid  | (10)                                 | (107)                                |
| Net cash flows from operating activities                       | 14,879                               | 10,801                               |
| CASH FLOWS FROM INVESTING ACTIVITIES                           |                                      |                                      |
| Dividend received  | 4                                    | 3                                    |
| Purchase of property, plant and equipment                      | (401)                                | (590)                                |
| Purchase of right-of-use asset                                 | (101)                                | -                                    |
| Purchase of intangible asset                                   | -                                    | (22)                                 |
| Proceeds from disposal of property, plant and equipment        | 204                                  | -                                    |
| Net cash flows used in investing activities                    | (294)                                | (609)                                |
|  | <del></del>                          |                                      |

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|   | Current                              | Preceding Year  |
|---|--------------------------------------|---|
|   | Year-To-Date<br>30.09.2023<br>RM'000 | Corresponding<br>Year-To-Date<br>30.09.2022<br>RM'000 |
| CASH FLOWS FROM FINANCING ACTIVITIES          |                                      |   |
| Dividend paid (pre-IPO)                       | -                                    | (4,000)   |
| Dividend paid (post-IPO)                      | (4,500)                              | -<br>-  |
| Drawdown of term loan                         | -                                    | 881   |
| Drawdown of other borrowings                  | -                                    | 17,870  |
| Interest paid                                 | (21)                                 | (451)   |
| Repayment of term loans                       | (659)                                | (443)   |
| Repayment of other borrowings                 | -                                    | (21,834)  |
| Net repayment of lease financing              | (22)                                 | -   |
| Net cash flows from financing activities      | (5,202)                              | (7,977)   |
| NET CHANGES IN CASH AND CASH<br>EQUIVALENTS   | 9,383                                | 2,215   |
| CASH AND CASH EQUIVALENTS AT BEGINNING        | 54,967                               | 15,676  |
| CASH AND CASH EQUIVALENTS AT END              | 64,350                               | 17,891  |
| Represented by:-                              |                                      |   |
| Deposits with financial institutions          | 59,521                               | 337   |
| Cash and bank balances                        | 4,829                                | 17,759  |
|   | 64,350                               | 18,096  |
| Less: Fixed deposits pledged to licensed bank | <u>-</u>                             | (205)   |
|   | 64,350                               | 17,891  |

# Notes:-

(1) The above Unaudited Condensed Consolidated Statements of Cash Flows should be read in conjunction with the Group's Audited Financial Statements for the financial year ended 31 March 2023 as disclosed in the Annual Report and the accompanying explanatory notes attached to this interim financial report.

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# A. EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARDS 134, INTERIM FINANCIAL REPORTING (CONTINUED)

### A1. Basis of Preparation

The interim financial report is unaudited and has been prepared in accordance with Malaysian Financial Reporting Standards ("MFRS") 134: Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB") and Rule 9.22 of Listing Requirements of Bursa Securities.

The interim financial statements should be read in conjunction with the Group's Audited Financial Statements for the financial year ended 31 March 2023 as disclosed in the Annual Report. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to the understanding of the changes in the financial position and performance of the Group since the financial year ended 31 March 2023.

### **A2.** Significant Accounting Policies

The significant accounting policies and methods of computation adopted by the Group in this interim financial report are consistent with those adopted in preparation of the Group's Audited Financial Statements for the financial year ended 31 March 2023 as disclosed in the Annual Report except for the following new MFRSs and amendments to MFRSs that have been issued by the MASB but are not yet effective for the Group.

|   | Effective for annual periods beginning on or after |
|---|--|
| Amendments to MFRS 16 Leases: Lease Liability in a Sale and Leaseback         | 1 January 2024                                     |
| Amendments to MFRS 101 Presentation of Financial Statements: Non-current      | 1 January 2024                                     |
| Liabilities with Covenants  |  |
| Amendments to MFRS 107 Statement of Cash Flows: Supplier Finance              | 1 January 2024                                     |
| Arrangements  |  |
| Amendments to MFRS 7 Financial Instrument - Disclosures: Supplier Finance     | 1 January 2024                                     |
| Arrangements  |  |
| Amendments to MFRS 121 The Effect of Changes in Foreign Exchange Rates:       | 1 January 2025                                     |
| Lack of Exchangeability   |  |
| Amendments to MFRS 10 Consolidated Financial Statements and MFRS 128          | Effective date yet to                              |
| Investments in Associates and Joint Ventures - Sale or Contribution of Assets | be confirmed                                       |
| between an Investor and its Associate or Joint Venture                        |  |

The initial application of the above standards is not expected to have any material impacts to the financial statements of the Group upon adoption.

#### A3. Auditors' Report on Preceding Annual Financial Statements

There was no qualification on the Audited Financial Statements of the Group for the financial year ended 31 March 2023.

#### A4. Seasonal or Cyclical Factors

The Group's operation was not significantly affected by any unusual seasonal or cyclical factors.

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# A. EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARDS 134, INTERIM FINANCIAL REPORTING (CONTINUED)

### A5. Unusual Items Due to Their Nature, Size or Incidence

There were no extraordinary and exceptional items of unusual nature affecting assets, liabilities, equity, net income, or cash flows in the interim financial period ended 30 September 2023.

### **A6.** Material Changes in Estimates

There were no material changes in estimates of amounts reported in prior interim periods or prior financial year that have a material effect in the current financial year to date.

#### A7. Debt and Equity Securities

There was no issuance, cancellation, repurchase, resale or repayment of debt and equity securities for the current financial quarter under review.

#### A8. Dividend Paid

|  | Cumulativ  | ve quarter   |
|--|--|--|
|  | Current Year<br>Year-To-Date<br>30.09.2023<br>RM'000 | Preceding Year<br>Year-To-Date<br>30.09.2022<br>RM'000 |
| In respect of the financial year ending 31 March 2024 - Interim single-tier dividend of 1.0 sen per ordinary share | 4,500  |  |

In the preceding year, an interim single-tier dividend in respect of the financial year 2023 was declared and paid by BESB to its former sole member on two occasions, on 30 June 2022 and 29 July 2022 as disclosed in Note B10.

# A9. Segmental Information

The management determines the business segments based on the reports reviewed and used by the management for strategic decisions making and resources allocation.

No segmental analysis by business segment is prepared as the Group operates predominantly in the electronic manufacturing services ("EMS") focusing on design, development and manufacturing of electronic products and components for automotive manufacturers.

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### **A9.** Segmental Information (Continued)

Revenue segmented by products

|                         | Individua                       | Individual Quarter              |                                      | <b>Cumulative Period</b>             |  |
|-------------------------|---------------------------------|---------------------------------|--------------------------------------|--------------------------------------|--|
|                         | Current Year                    | Preceding Year Corresponding    | Current Year                         | Preceding Year Corresponding         |  |
|                         | Quarter<br>30.09.2023<br>RM'000 | Quarter<br>30.09.2022<br>RM'000 | Year-To-Date<br>30.09.2023<br>RM'000 | Year-To-Date<br>30.09.2022<br>RM'000 |  |
| Vehicle audio and video |                                 |                                 |                                      |                                      |  |
| products                | 50,704                          | 38,268                          | 84,336                               | 75,002                               |  |
| Vehicle accessories     | 12,643                          | 10,330                          | 22,457                               | 20,031                               |  |
|                         | 63,347                          | 48,598                          | 106,793                              | 95,033                               |  |

#### Revenue segmented by geographical market

|          | Individua                       | Individual Quarter              |                                      | Cumulative Period                      |  |
|----------|---------------------------------|---------------------------------|--------------------------------------|--|--|
|          | <b>Current Year</b>             | Preceding Year<br>Corresponding | <b>Current Year</b>                  | <u>Preceding Year</u><br>Corresponding |  |
|          | Quarter<br>30.09.2023<br>RM'000 | Quarter<br>30.09.2022<br>RM'000 | Year-To-Date<br>30.09.2023<br>RM'000 | Year-To-Date<br>30.09.2022<br>RM'000   |  |
| Malaysia | 63,347                          | 48,598                          | 106,793                              | 95,033                                 |  |
|          | 63,347                          | 48,598                          | 106,793                              | 95,033                                 |  |

### A10. Valuation of property, plant and equipment

There was no valuation of property, plant and equipment in the current financial quarter under review.

#### A11. Material events subsequent to the end of the reporting period

There were no other material events subsequent to the end of the current financial quarter under review.

### A12. Changes in composition of the Group

There were no changes in the composition of the Group for the current financial quarter under review except that on 7 September 2023, the Group had incorporated a new wholly-owned subsidiary namely Betamek Research Sdn. Bhd., which is principally involved in research and development service, commercialisation and product development and electric vehicle ("EV") solutions.

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# A13. Contingent liabilities or contingent assets

There were no contingent liabilities or contingent assets in the Group since the end of the last reporting period as at 30 September 2023.

# **A14.** Related Party Transactions Disclosures

There were no related party transactions during the current financial quarter under review.

# A15. Capital Commitments

|  | Unaudited<br>As at<br>30.09.2023<br>RM'000 | Audited<br>As at<br>31.03.2023<br>RM'000 |
|--|--|--|
| Contracted but not provided for: Property, plant and equipment | 1,553                                      | 129                                      |

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# B. ADDITIONAL INFORMATION REQUIRED BY ACE MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

### **B1.** Review of Performance

|                                | Current Year                    | Preceding Year Corresponding    | <b>Current Year</b>                  | Preceding Year<br>Corresponding      |
|--------------------------------|---------------------------------|---------------------------------|--------------------------------------|--------------------------------------|
|                                | Quarter<br>30.09.2023<br>RM'000 | Quarter<br>30.09.2022<br>RM'000 | Year-To-Date<br>30.09.2023<br>RM'000 | Year-To-Date<br>30.09.2022<br>RM'000 |
| Revenue                        | 63,347                          | 48,598                          | 106,793                              | 95,033                               |
| GP                             | 9,960                           | 8,618                           | 17,922                               | 16,521                               |
| Profit before interest and tax | 7,332                           | 6,341                           | 13,484                               | 12,089                               |
| PBT                            | 7,555                           | 6,060                           | 13,866                               | 11,554                               |
| Profit after tax               | 5,670                           | 4,649                           | 10,460                               | 8,904                                |
| Profit attributable to owners  |                                 |                                 |                                      |                                      |
| of the Company                 | 5,670                           | 4,649                           | 10,460                               | 8,904                                |

In the current quarter ended 30 September 2023 and financial year-to-date, the Group reported revenue of RM63.35 million and RM106.79 million respectively. The Group's revenue is mainly attributed from the vehicle audio and visual products segment which accounted for RM50.70 million or 80.03% for the current quarter and RM84.34 million or 78.98% for the financial year-to-date. The Group's revenue was entirely derived from customers in Malaysia which contributed for 100% of the Group's total revenue.

The Group recognised PBT of RM7.56 million for the current quarter and RM13.87 million for financial year-to-date after deducting expenses which are mainly attributed to administrative and other operating expenses amounting to RM2.65 million for the current quarter and RM4.86 million for the financial year-to-date. The administrative expenses and other operating expenses mainly consists of staff costs, depreciation, professional fees, utilities, loss on disposal of assets and amortisation of intangible assets.

### **B2.** Comparison with Immediate Preceding Quarter's Results

|         | Current Year<br>Quarter<br>30.09.2023<br>RM'000 | Current Year<br>Preceding Quarter<br>30.06.2023<br>RM'000 |  |
|---------|---|---|--|
| Revenue | 63,347  | 43,446  |  |
| GP      | 9,960   | 7,962   |  |
| PBT     | 7,555   | 6,311   |  |

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# B. ADDITIONAL INFORMATION REQUIRED BY ACE MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD (CONTINUED)

#### **B2.** Comparison with Immediate Preceding Quarter's Results (Continued)

The Group's revenue for the current quarter under review rises by RM19.9 million or 45.80% as compared to the immediate preceding quarter to RM63.35 million. The increase is largely attributed to the increase in the volume of production by Perusahaan Otomobil Kedua Sdn Bhd ("**Perodua**") across all of its car models. Majority of the revenue in the current quarter is contributed by the vehicle audio and video products at RM50.70 million (Preceding quarter: RM 33.63 million). The vehicle accessories segment also recorded an increase from RM9.81 million in the preceding quarter to RM12.64 million in the current quarter under review.

The GP margin however recorded a decline from 18.33% in the preceding quarter to 15.72% for the current quarter under review. The drop in GP margin for the current quarter under review was mainly due to the continuous appreciation of the United States Dollars ("USD") against the Malaysian Ringgit ("MYR") which peaked at USD 1 to MYR4.70 towards the end of the quarter.

The PBT margin similarly recorded a decline from 14.53% in the preceding quarter to 11.93% for the current quarter under review. This drop is attributable to increase in staff costs, expenses relating to domestic and overseas exhibitions as well as loss on disposal of property, plant and equipment.

#### **B3.** Prospects of the Group

On the back of a strong performance of the automotive industry, the Malaysian Automotive Association had in July 2023, revised upwards their forecasted Total Industry Volume for 2023 from 650,000 units to 725,000 units.

For the nine months of 2023, Perodua has recorded sales for 233,227 units, an increase of 18.78% compared to last year of 196,354 units sold. Correspondingly, Perodua's total production volume has registered an increase of 18.62% from 206,837 units to 245,341 units.

On 7<sup>th</sup> November 2023, Perodua has revised its sales volume target from 314,000 vehicles to 325,000 vehicles driven by improved parts supply and healthy demand for its vehicles. To support the higher sales volume target, Perodua has also revised its production volume target from 330,000 units to 338,000 units.

The Group however remains cautious in facing prevailing uncertainties especially on the macro-economic factors which include the weakening of ringgit, which falls to a 25-year low since the 1997 financial crisis and other domestic and global economic environment.

The Group will continue to monitor the situation and take appropriate measures to safeguard its business and profitability. In views of the above, the Group is cautiously optimistic of its potential performance for the current financial year.

In terms of its future plans, the Group are currently implementing the following plans:-

a) Expand its research & development ("**R&D**") office space, storage space and ancillary facilities in order to better anticipate future demands and also to accommodate the increasing order volume.

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# B. ADDITIONAL INFORMATION REQUIRED BY ACE MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD (CONTINUED)

# **B3.** Prospects of the Group (Continued)

- b) Upgrade its manufacturing capacities to adopt aspects of IR 4.0 by utilising automation, artificial intelligence (AI), internet of things (IoT) and real time data. Thus, the Group plans to invest in software and system development including smart warehousing and material handling system to better manage the movement of our inventories and also printed circuit boards (PCB) router and robotic soldering machines in order to improve the quality, efficiency and productivity. These software and robotic machines are expected to be up and running by the end this financial year.
- c) Through the MOU signed with Shenzhen Zhonghong Technology Co. Ltd., the Group expects to acquire and develop new technology, technical know-how and access to new resources and customer base which would improve the Group's future revenue growth.

Based on the above, the Board of Directors of the Company ("Board") is optimistic about the future prospects of the Group.

### **B4.** Variance of actual profits from forecast profits

The Group did not issue any profit forecast or profit guarantee in the current financial quarter under review.

#### **B5.** Taxation

|                        | Current Year                    | Corresponding                   |                                      | Preceding Year Corresponding         |  |
|------------------------|---------------------------------|---------------------------------|--------------------------------------|--------------------------------------|--|
|                        | Quarter<br>30.09.2023<br>RM'000 | Quarter<br>30.09.2022<br>RM'000 | Year-To-Date<br>30.09.2023<br>RM'000 | Year-To-Date<br>30.09.2022<br>RM'000 |  |
| Income tax expense     |                                 |                                 |                                      |                                      |  |
| - Current period       | 1,885                           | 1,411                           | 3,406                                | 2,650                                |  |
| Effective tax rate (%) | 24.95                           | 23.28                           | 24.56                                | 22.94                                |  |
| Statutory tax rate(%)  | 24.00                           | 24.00                           | 24.00                                | 24.00                                |  |

The Group's effective tax rate for the current financial quarter under review and year-to-date is slightly above the statutory tax rate mainly due to expenses which are not deductible for tax purposes such as depreciation and amortisation.

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# B. ADDITIONAL INFORMATION REQUIRED BY ACE MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD (CONTINUED)

#### **B6.** Status of Corporate Proposals

Save for the disclosed below, there were no corporate proposals announced but not yet implemented as at the date of this interim financial report.

(i) <u>Update on the Status of Memorandum of Undertaking ("MOU") entered into between Betamek Electronics (M) Sdn. Bhd. ("BESB")</u>, a wholly-owned subsidiary of the Company and Shenzhen Zhonghong Technology Co. Ltd. ("Zhonghong")

The Board had on 15 June 2023 announced that BESB had entered into a MOU with Zhonghong to develop and market innovative technology solutions for automotive industry and to create a joint entity that will leverage their respective strengths to maximize market penetration and profitability.

As at the date of this report, there has been no change since the last announcement made on 20 July 2023.

#### **B7.** Utilisation of proceeds from IPO

The gross proceeds of RM33.75 million from the IPO is intended to be utilised in the following manner:-

|       | Details of utilisation of proceeds   | Proposed<br>utilisation<br>RM'000 | of proposed utilisation | Actual<br>utilisation<br>RM'000 | Balance to<br>be utilised<br>RM'000 | Estimated<br>timeframe for<br>utilisation<br>upon listing <sup>(1)</sup> |
|-------|--|-----------------------------------|-------------------------|---------------------------------|-------------------------------------|--|
| (i)   | R&D - new product development  | 7,000                             | 20.7                    | (2,049)                         | 4,951                               | Within 36 months   |
| (ii)  | Expansion of R&D office space, raw material storage and ancillary facilities | 6,500                             | 19.3                    | -                               | 6,500                               | Within 36 months   |
| (iii) | Purchase of new process equipment <sup>(2)</sup>                             | 3,000                             | 8.9                     | -                               | 3,000                               | Within 12 months   |
| (iv)  | Working capital requirement  | 3,850                             | 11.4                    | (3,850)                         | -                                   | Within 3 months  |
| (v)   | Repayment of bank borrowings   | 10,000                            | 29.6                    | (10,000)                        | -                                   | Within 3 months  |
| (vi)  | Estimated listing expenses   | 3,400                             | 10.1                    | (3,400)                         | -                                   | Within 1 month   |
|       | -  | 33,750                            | 100.0                   | (19,299)                        | 14,451                              | •  |
|       |  |                                   |                         |                                 |                                     |  |

#### **Notes:-**

- (1) From the date of listing of the Company.
- (2) The Group is of the view that the purchase of new process equipment may take until first quarter of 2024 to be fully utilised. The delayed in timeline is a result of unforeseen challenges including the constraints in equipment's long lead time and logistical issues which the Group required additional time to make the purchases.

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# B. ADDITIONAL INFORMATION REQUIRED BY ACE MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD (CONTINUED)

# B8. Group borrowings and debts securities

|                         | Long Term | <b>Short Term</b> | <b>Total Borrowings</b> |
|-------------------------|-----------|-------------------|-------------------------|
| As at 30 September 2023 | RM'000    | RM'000            | RM'000                  |
| Secured                 |           |                   |                         |
| Term loan               | 10,204    | 1,317             | 11,521                  |
| Finance lease           | 263       | 65                | 328                     |
| Total                   | 10,467    | 1,382             | 11,849                  |

### **B9.** Material Litigation

There was no material litigation by/against the Group as at 30 September 2023.

#### **B10.** Dividends

On 20 July 2023, the Board declared an interim single tier dividend of 1.0 sen per ordinary share for the financial year ending 31 March 2024 with the entitlement date on 3 August 2023 and was paid to shareholders on 18 August 2023 as disclosed in Note A8.

For information purpose, in the preceding year, BESB, a wholly owned subsidiary of the Company, declared an interim single-tier dividend of RM0.66 per ordinary share amounting to RM4,000,000 in respect of the financial year ended 31 March 2023. The first payment of said dividend amounting to RM2,000,000 was paid on 30 June 2022 and the second payment amounting to RM2,000,000 was made on 29 July 2022 to Iskandar Holdings Sdn. Bhd., being the former sole member of BESB. The whole amount of RM4,000,000 was funded by BESB's internally generated fund.

#### **B11.** Earnings Per Share ("EPS")

The basic EPS for the current quarter and financial year-to-date are computed as follows:-

|   | Individual Quarter              |                                 | <b>Cumulative Period</b>             |                                      |
|---|---------------------------------|---------------------------------|--------------------------------------|--------------------------------------|
|   | Current Year  Corresponding     |                                 | Current Year                         | Preceding Year<br>Corresponding      |
|   | Quarter<br>30.09.2023<br>RM'000 | Quarter<br>30.09.2022<br>RM'000 | Year-To-Date<br>30.09.2023<br>RM'000 | Year-To-Date<br>30.09.2022<br>RM'000 |
| Profit attributable to owners<br>of the Company<br>Number of ordinary shares in | 5,670                           | 4,649                           | 10,460                               | 8,904                                |
| issue ('000) Basic EPS (sen) (1)  | 450,000<br>1.26                 | 382,500<br>1.22                 | 450,000<br>2.32                      | 382,500<br>2.33                      |

### Notes:-

(1) Basic EPS is calculated based on the Company's share capital on 450,000,000 ordinary shares that was listed on the ACE Market of Bursa Securities (30 September 2022: 382,500,000 ordinary shares).

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# B. ADDITIONAL INFORMATION REQUIRED BY ACE MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD (CONTINUED)

# **B12.** Notes to Condensed Consolidated Statements of Profit or Loss and Other Comprehensive Income

Profit for the period was derived after taking into consideration of the following:-

|   | <u>Individual Quarter</u>       |                                 | <b>Cumulative Period</b>             |                                      |  |
|---|---------------------------------|---------------------------------|--------------------------------------|--------------------------------------|--|
|   | Current Year                    | Preceding Year Corresponding    | <b>Current Year</b>                  | Preceding Year<br>Corresponding      |  |
|   | Quarter<br>30.09.2023<br>RM'000 | Quarter<br>30.09.2022<br>RM'000 | Year-To-Date<br>30.09.2023<br>RM'000 | Year-To-Date<br>30.09.2022<br>RM'000 |  |
|   |                                 | 1417 000                        |                                      |                                      |  |
| After charging:                                       |                                 |                                 |                                      |                                      |  |
| Amortisation of intangible                            |                                 |                                 |                                      |                                      |  |
| assets  | 317                             | 317                             | 634                                  | 581                                  |  |
| Depreciation of property,                             |                                 |                                 |                                      |                                      |  |
| plant and equipment                                   | 675                             | 736                             | 1,410                                | 1,471                                |  |
| Depreciation of right-of-use                          | 25                              |                                 | 26                                   |                                      |  |
| asset   | 25                              | -                               | 36                                   | -                                    |  |
| Fair value (gain)/loss on investment in quoted shares | (27)                            | (1)                             | (22)                                 | 30                                   |  |
| Net (gain)/loss on disposal of                        | (37)                            | (1)                             | (32)                                 | 30                                   |  |
| property, plant and                                   |                                 |                                 |                                      |                                      |  |
| equipment   | 161                             | _                               | 96                                   | _                                    |  |
| Interest expense on:                                  | 101                             |                                 | 70                                   |                                      |  |
| - Term loan   | 8                               | 149                             | 16                                   | 281                                  |  |
| - Revolving credit                                    | -                               | 79                              | -                                    | 160                                  |  |
| - Trade financing                                     | 1                               | 71                              | 9                                    | 117                                  |  |
| - Hire purchase                                       | 4                               | /1                              | 6                                    | 117                                  |  |
| (Gain)/Loss on foreign                                | 4                               | -                               | U                                    | -                                    |  |
| exchange:   |                                 |                                 |                                      |                                      |  |
| - Realised  | 257                             | 248                             | 167                                  | 169                                  |  |
| - Unrealised  | -                               | (2)                             | -                                    | (2)                                  |  |
| And crediting:  |                                 |                                 |                                      |                                      |  |
| Dividend income                                       | (3)                             | (1)                             | (4)                                  | (3)                                  |  |
| Interest income                                       | (236)                           | (18)                            | (413)                                | (23)                                 |  |
| micrest income  | (230)                           | (10)                            | (413)                                | (23)                                 |  |

BY ORDER OF THE BOARD BETAMEK BERHAD 23/11/2023